

Spooner Health System
819 Ash Street
Spooner, WI 54801
(715) 635-2111

Type: GMS
Control: Other Not for Profit
Fiscal Year: 04/01/01 to 03/31/02

County: Washburn
Analysis Area: Western Lake Superior (7)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	16.6%	57.4%	0.29	27.8%	0.60	33.3%	0.50	16.7%	0.99
Obstetrics	7.7%	39.6%	0.19	16.5%	0.46	20.6%	0.37	9.2%	0.84
Pediatrics	3.5%	48.0%	0.07	5.0%	0.70	13.4%	0.26	0.8%	4.25
Total hospital	14.3%	55.9%	0.26	26.0%	0.55	31.9%	0.45	14.3%	1.00
Average Census (Patients)									
Adult medical-surgical	6.0	30.4	0.20	10.8	0.55	7.7	0.77	6.0	0.99
Obstetrics	0.5	3.9	0.12	0.6	0.72	0.9	0.52	0.6	0.84
Pediatrics	0.1	1.8	0.08	0.0	3.28	0.1	1.32	0.0	4.25
Total hospital	6.6	55.4	0.12	12.1	0.54	10.4	0.63	6.6	1.00
Average Length of Stay (Days)									
Adult medical-surgical	2.6	3.9	0.66	3.5	0.76	3.3	0.80	2.2	1.16
Obstetrics	2.3	2.4	0.95	2.2	1.04	2.2	1.01	2.2	1.02
Pediatrics	1.8	2.4	0.72	1.8	1.00	1.9	0.92	1.3	1.32
Total hospital	2.6	4.3	0.59	3.1	0.82	3.0	0.84	2.4	1.04
Surgical Operations									
Inpatient	80	1,424	0.06	212	0.38	218	0.37	116	0.69
Outpatient	344	3,187	0.11	745	0.46	963	0.36	298	1.15
Inpatient as % of all surgeries	18.9%	30.9%	0.61	22.2%	0.85	18.5%	1.02	28.0%	0.67
Outpatient Visits									
Non-emergency visits	21,892	75,046	0.29	21,893	1.00	24,411	0.90	21,902	1.00
Emergency visits	4,939	14,086	0.35	7,123	0.69	5,581	0.88	4,898	1.01
Full-time Equivalents (FTEs)									
Administrators	2.0	14.8	0.13	5.1	0.39	5.1	0.39	0.0	.
Nurses, licensed	51.9	160.1	0.32	46.3	1.12	40.3	1.29	20.1	2.59
Ancillary nursing personnel	53.6	54.3	0.99	18.2	2.93	13.8	3.88	0.6	89.3
All other personnel	162.3	384.2	0.42	104.3	1.56	94.8	1.71	82.1	1.98
Total FTEs	269.8	613.5	0.44	174.0	1.55	154.0	1.75	102.8	2.63
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.1	14.6	0.62	17.3	0.53	20.5	0.45	0.0	.
Nurses, licensed	237.2	157.9	1.50	156.4	1.52	161.4	1.47	145.6	1.63
Ancillary nursing personnel	244.6	53.6	4.57	61.6	3.97	55.4	4.42	4.4	56.2
All other personnel	741.5	378.9	1.96	352.2	2.11	380.1	1.95	595.4	1.25
Total FTEs	1232.5	605.0	2.04	587.6	2.10	617.4	2.00	745.4	1.65

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	46	Health maintenance		Beds set up and staffed	1	Bassinets	8
Discharges	1,018	organization (HMO)	Yes	Discharges	50	Total births	74
Inpatient days	2,399	Preferred Provider		Inpatient days	336	Newborn days	150
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 03/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	36	836	2,180	16.6%	6.0	2.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	4	29	51	3.5%	0.1	1.8
Obstetrics	1	6	74	168	7.7%	0.5	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	2	0	2.0	Radiological services personnel	3	2	5.0
Physicians and dentists	1	0	1.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	29	27	42.5	Physical therapists	3	3	5.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	3	1.1
Licensed practical nurses	0	15	9.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	18	34	53.6	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	6	17	30.1
Medical records personnel	5	3	8.1	All other personnel	32	44	101.5
Pharmacy personnel	3	0	3.0	-----			
Clinical laboratory personnel	5	1	5.4	TOTAL	108	150	269.8

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$16,238,747	Cash and cash equivalents	\$1,278,752	Current liabilities	\$1,616,721
Less deductions	4,431,599	Net Patient receivables	1,666,082	Long-term debt	4,928,038
Net patient revenue	11,807,148	Other receivables	25,279	Other liabilities	0
Plus other revenue	64,721	Land, bldgs and equip: Net	7,246,796	Subtotal	6,544,759
Total revenue	11,871,869	Other assets	1,978,379		
Less expenses	11,596,992			Unrestricted fund balance	5,650,529
Nonoperating gains/losses	121,741	Total Assets	\$12,195,288	Total liabilities & fund balance	\$12,195,288
Net Income	\$396,618			Restricted fund balances	\$289,161

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$6,530,405]	40.2%	41.7%	0.97	44.2%	0.91	41.1%	0.98	49.9%	0.81
Medical Assistance [\$4,137,890]	25.5%	9.0%	2.83	16.5%	1.55	8.2%	3.10	9.9%	2.58
Commercial [\$3,886,530]	23.9%	43.2%	0.55	31.7%	0.76	45.2%	0.53	32.3%	0.74
All other [\$1,683,922]	10.4%	6.1%	1.70	7.6%	1.36	5.5%	1.90	7.9%	1.31
Deductions as % of Total Gross Patient Revenue									
Medicare [\$2,768,906]	17.1%	23.7%	0.72	21.5%	0.79	20.7%	0.82	21.7%	0.79
Medical Assistance [\$1,076,841]	6.6%	6.0%	1.11	8.0%	0.83	4.6%	1.43	4.6%	1.45
Commercial [\$240,206]	1.5%	9.4%	0.16	2.4%	0.61	7.3%	0.20	2.2%	0.67
Charity care [\$279,645]	1.7%	1.2%	1.43	1.2%	1.45	0.7%	2.48	1.4%	1.21
All other [\$66,001]	0.4%	1.4%	0.29	1.0%	0.40	0.5%	0.76	0.1%	3.45
Total deductions [\$4,431,599]	27.3%	41.7%	0.65	34.1%	0.80	33.8%	0.81	30.0%	0.91
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	0.5%	5.1%	0.11	2.3%	0.24	4.2%	0.13	1.2%	0.45
Net gains/losses as % of net income	30.7%	5.3%	5.79	-11.6%	-2.6	3.5%	8.65	-31.3%	-0.98
Expenses as % of Total Expenses									
Salary/fringe benefit[\$6,450,907]	55.6%	47.8%	1.16	55.6%	1.00	51.3%	1.08	47.8%	1.16
Supplies and services[\$3,672,492]	31.7%	40.5%	0.78	31.6%	1.00	35.9%	0.88	37.8%	0.84
Capital component [\$985,929]	8.5%	8.7%	0.98	8.3%	1.02	9.2%	0.92	8.7%	0.98
Bad debt [\$487,664]	4.2%	3.0%	1.41	4.5%	0.93	3.6%	1.16	5.7%	0.73
Fiscal Statistics									
Operating margin	2.3%	6.1%	0.38	4.0%	0.57	7.1%	0.33	4.2%	0.55
Total hospital profit margin	3.3%	6.4%	0.52	3.6%	0.91	7.4%	0.45	3.2%	1.03
Return on equity	7.0%	10.0%	0.70	9.1%	0.77	9.9%	0.71	4.2%	1.67
Current ratio	2.0	2.5	0.78	1.6	1.27	3.8	0.52	2.3	0.88
Days in net patient accounts receivable	51.5	57.8	0.89	60.3	0.85	62.9	0.82	.	.
Average payment period	53.6	52.6	1.02	81.3	0.66	51.0	1.05	65.9	0.81
Equity financing	46.3%	56.2%	0.82	45.0%	1.03	55.6%	0.83	47.1%	0.98
Long-term debt to equity ratio	0.9	0.5	1.84	0.7	1.25	0.6	1.53	0.9	0.96
Times interest earned	2.5	5.0	0.49	3.3	0.74	5.0	0.49	2.4	1.02
Total asset turnover	1.0	0.9	1.11	1.1	0.86	0.7	1.31	0.6	1.57
Average age of plant: years	11.7	9.5	1.23	9.0	1.30	9.1	1.28	19.9	0.59
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	2.9%	.
Output gross rev (% of total gross pt. rev)	70.4%	44.1%	1.60	57.5%	1.22	61.8%	1.14	55.6%	1.27
Net Revenue Statistics									
Inpatient net revenue per discharge	\$3,842	\$7,870	0.49	\$4,540	0.85	\$4,633	0.83	\$3,724	1.03
Inpatient net revenue per day	\$1,526	\$1,834	0.83	\$1,386	1.10	\$1,631	0.94	\$1,640	0.93
Outpatient net rev per visit	\$306	\$343	0.89	\$268	1.14	\$306	1.00	\$134	2.27